

2023 | ORGANIZATION OF BLACK AEROSPACE PROFESSIONALS

47th Annual Conference Sponsor & Exhibitor Guide

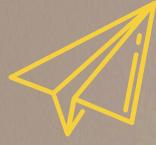
RAISING HORIZONS TOGETHER

www.obap.org



@OBAPExcellence





PARTNER WITH OBAP



OUR MISSION

OBAP is a world-leading organization that changes lives by creating a pathway to success through educating youth, communities, and professionals—shaping an aerospace industry as diverse as the people we serve.

ABOUT OBAP

Taking Flight



OBAP members encourage diversity in the industry by supporting aspiring aviation professionals through "Project Aerospace", a series of scholarships, mentoring, training, and youth-focused education programs. Today, OBAP serves over 3,500 professional and collegiate members and reaches hundreds of thousands of youth each year through its end-to-end workforce development model.

- **Aerospace Professionals In Schools (APIS):** Through in-person and virtual classroom visits, APIS introduces youth to the limitless opportunities available in aerospace and aviation beginning at an early age.
- **Aerospace Education Academy (ACE):** OBAP's Aerospace Career Education (ACE) Academy provides middle and high school youth with exposure to opportunities in aerospace through week-long summer academies. Endorsed by the Federal Aviation Administration (FAA), OBAP has played a leading role in establishing ACE Academies nationwide to introduce, educate and guide diverse students towards careers in aerospace.
- **Explore Aerospace:** OBAP's newest program gives students the opportunity to deepen their knowledge of aviation and aerospace through a hands-on STEM-based curriculum from the comfort of home. Over the course of two 12-week sessions, students will learn from industry professionals, about principles of flight, aerodynamics, aerospace careers, meet guest speakers, go on virtual tours and so much more!
- **Solo Flight Academy:** The OBAP Solo Flight Academy (SFA) is a two-week submersion in aviation training designed to excite and deepen exposure to opportunities in aviation, culminating in an unforgettable solo flight experience.
- **Collegiate Chapters:** OBAP collegiate chapters are registered student organizations chartered at colleges and universities nationwide. They provide essential guidance to aspiring aerospace professionals of color, offering mentorship, scholarships, and career readiness programs.
- **Luke Weathers Flight Academy:** In 2018, OBAP launched the Lt. Col. Luke Weathers Jr. Flight Academy (LWFA) in Memphis, Tennessee. The Academy offers FAR 141 and 61 Flight training, mentoring, and more.

With your support, OBAP can continue the programs and initiatives that have effectively led to positive and incredibly exciting change within aerospace for almost 50 years.

ABOUT OBAP

Our Impact



The Organization of Black Aerospace Professionals is the international voice for excellence in aerospace. Focused on strengthening the profession through advocacy, youth programming, continuing education, and celebrating excellence, OBAP promotes inspired collaboration for a more diverse industry.

OBAP's Corporate Partnership program offers companies a unique year-long marketing opportunity to establish a relationship with OBAP members. Funds generated from this program help support OBAP's programming, thus supporting our youth enrichment outreach and our members' work and professional development.

3,900 Active Members

OBAP members are part of a network of current and aspiring aerospace professionals dedicated to continuing the organization's 45-year legacy of influence in aerospace. OBAP stands as a leader in the aerospace community, providing programming to equip future aerospace professionals, and forging partnerships to ensure access and diversity in aerospace for decades to come.

200,000 Youth

OBAP's Project Aerospace offers annual opportunities to inform and prepare aspiring aerospace professionals for their future careers. This dream-to-career commitment includes initial exposure to the industry through in-school career day events, immersive summer programs, flight training academies and professional development opportunities held nationwide.

30+ ACE Academies

OBAP's ACE Academies feature lessons taught by aerospace professionals. Students will experience field trips, air traffic control towers, aircraft maintenance tours, airport tours, military base tours and so much more. All ACE Academy students will get to take flight at the controls during a discovery flight. OBAP's ACE Academies are truly an immersive aerospace experience!

14 Collegiate Chapters

OBAP collegiate chapters are registered student organizations chartered at colleges and universities nationwide. They provide essential guidance to aspiring aerospace professionals of color, offering mentorship, scholarships, and career readiness programs.

Professional Development

The Aerospace Professional Development Program (APDP) is designed to help candidates advance in their careers through mentoring, interview preps, and by offering unique training scholarships and internship opportunities.

Virtual Events

OBAP has created a suite of virtual programs and events. This new outreach mechanism has allowed us to increase our reach to students and aerospace professionals worldwide.

YOUR PARTNERSHIP MATTERS

TOGETHER, WE ACHIEVE MORE



Without our corporate partners, we'd never be able to do what we do – provide programming that exposes youth to the endless possibilities of aerospace and empowers professionals to earn rewarding impactful careers. The generosity of partners like you propels our mission and our communities forward.

When you become a partner, you join a community of bold companies that share our vision of an aerospace industry as diverse as the world it serves. Together, we're making a significant impact, and if you join us, you can too. Strategic partnerships can be tailored to your needs, and our structure allows you to execute a global campaign at the grassroots level.

A corporate partnership with OBAP can give your organization a way to enunciate your social responsibility strategy clearly and concisely – helping build a world where everyone has the opportunity to reach their dreams and elevate their future. Create a meaningful relationship with the impact, history, and brand value of OBAP and make yourself stand out with your consumers, vendors, employees, peers, or business partners.

RAISING HORIZONS TOGETHER

CELEBRATING OUR HISTORY OBAP'S 47TH ANNUAL CONFERENCE

Greetings from OBAP,

It is an exciting time for OBAP and the aerospace industry. The growth and expansion of the sector are providing more opportunities for our members, sponsors, and exhibitors to achieve their professional goals.

The 47th Annual Conference will provide the opportunity for our members and partners to reconnect in person and deepen connections once again. Together, we'll celebrate personal and professional achievements and look forward to a promising future.

We invite you to experience it for yourself in 2023 as an exhibitor, sponsor, or both. This prospectus summarizes the many ways you can get involved, along with the necessary forms to facilitate the process easily.

We value our relationships with you, our partners. You make it possible for us to continue the work that we do, and we are grateful. Thanks for your continued support, and we look forward to seeing you in New Orleans!

With sincere gratitude,



Joel Webley
Chair, OBAP Board of Directors



NEW ORLEANS, LA | 2023

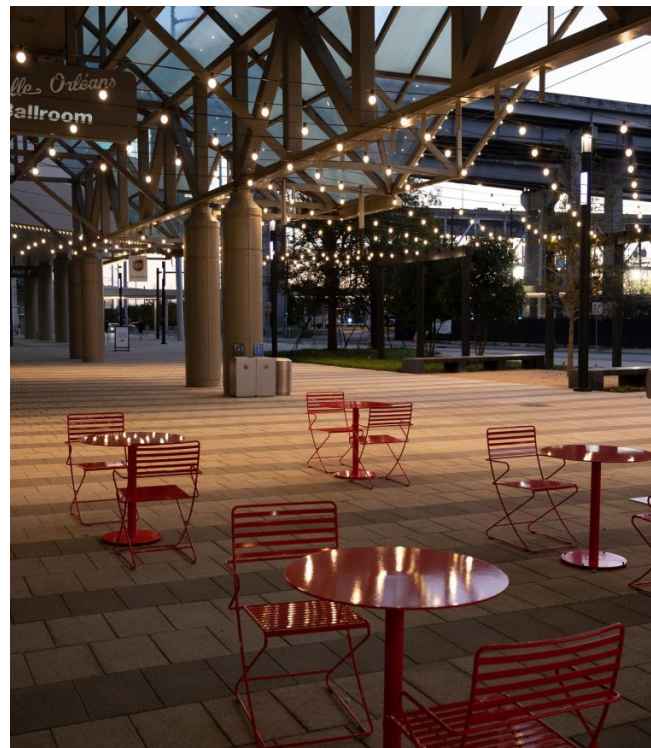
LOCATION HIGHLIGHTS

Hilton New Orleans Riverside Ernest N. Morial Convention Center

When visiting the New Orleans Ernest N. Morial Convention Center, your experience here will be anything but regular and unremarkable. At our convention center, you will be stepping into a new world and culture steeped in tradition that is like no other anywhere! Steeped in the history and unique culture of New Orleans, you will find our smiles are brighter and our laughs heartier. You will hear the sweet sounds of a live jazz band when you're walking from meeting to meeting, and you can't help but notice the famous southern hospitality of our staff and the incredible taste of our home-grown, world-class cuisine.

With 1.1 million square feet of prime, contiguous exhibit space, the award-winning New Orleans Ernest N. Morial Convention Center is the sixth largest convention facility in the nation, and it consistently ranks in the country's top ten of facilities that hold the most conventions and tradeshow annually.

The world-famous French Quarter, our architecturally significant and distinct neighborhoods, and the iconic Mississippi River are just minutes from our doorstep. Once your work day is done, you can enjoy the truly festive atmosphere of New Orleans – one of the most celebrated cities in the world! Home to the best cuisine and restaurants in the country, the most talented musicians, incredible museums, and historic landmarks, there's always a life-long memory to be made around every corner.





OBAP 2023 SPONSORSHIP LEVELS

PARTNER WITH OBAP

Support the 47th OBAP Annual Conference at a level that fits your organization's goals.

Your generous donations directly fund programs and events, as well as operational expenses vital to supporting OBAP's mission.

Diamond Sponsor (pricing by request)

YOUR SPONSORSHIP AT WORK

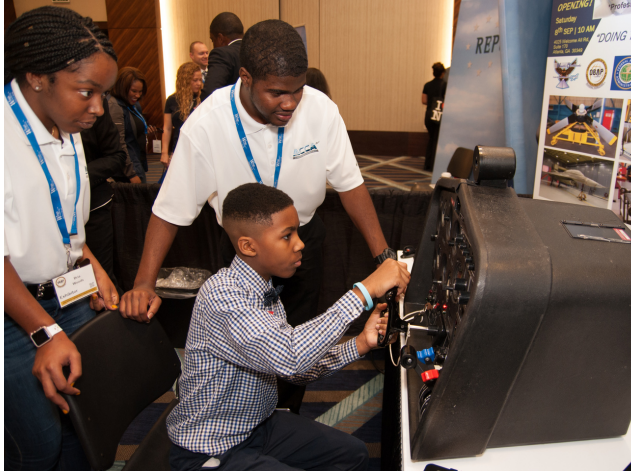
Your investment supports the following:

- Presenting sponsor of the 2023 OBAP Annual Awards Gala and Gala Cocktail Hour
- Presenting sponsor of the 2023 Exhibit Hall
- Increased visibility in the exhibit hall/additional exhibit hall branding/signage opportunities
- Outreach and development of future Aerospace Professionals through support of annual OBAP activities

OUR COMMITMENT

Celebrating our partnership:

- Designation as a sponsor of the Annual Awards Gala and Awards Gala Cocktail Hour
- Company logo displayed on conference signage, print, and digital advertisements
- Priority interview room selection
- Daily recognition in Conference daily digital newsletter
- Banner ad in Conference app
- 20x30 Exhibit Booth
- 10 Exhibitor Conference Registrations included (additional exhibit hall passes for booth staff available upon request)
- 20 additional complimentary tickets to Annual Awards Gala
- Recognition and invitation to speak, and/or branded video address (10 minutes total) during the Annual Awards Gala, Exhibit Hall Opening Address
- Recognition as title sponsor in the event press release
- 2 social media featured posts



Champion Package – Youth Experience Sponsor – \$70K

OBAP's Youth Experience is a fantastic, FREE experience for students between the ages of 12 and 18. Each year our Youth Experience includes exciting hands-on experiential learning opportunities through collaboration with industry organizations.

YOUR SPONSORSHIP AT WORK

Your investment supports the following:

- Presentation of the 2023 OBAP Youth Experience and Youth Luncheon
- Professional development and career guidance of current industry professionals
- Offer career development sessions for team leadership and technical skills for further advancement
- Outreach and development of future Aerospace Professionals through support of annual OBAP activities

OUR COMMITMENT

Celebrating our partnership:

- Presenting sponsor designation for the 2023 OBAP Youth Experience and Youth Luncheon
- Company logo displayed on conference signage, print, and digital advertisements
- Recognition in Conference digital daily newsletter
- Recognition and invitation to speak, and/or branded video address (10 minutes total) during Youth Day event
- 20x20 Exhibit Booth
- 8 Exhibitor Conference Registrations included (additional exhibit hall passes for booth staff available upon request)
- Recognition as a sponsor in the event press release
- 1 featured social media post



Legacy Package – Social Event Sponsors – \$55K

Two Sponsorships Opportunities Available

YOUR SPONSORSHIP AT WORK

Your investment supports the following:

- Presentation of the Conference Welcome Reception (onsite) **or** evening Mardi Gras Mixer (offsite) - social networking sessions focused on interpersonal social skills and personal relationship development
- Outreach and development of future Aerospace Professionals through support of annual OBAP activities

OUR COMMITMENT

Celebrating our partnership:

- Presenting sponsor designation for the 2023 Conference Welcome Reception **or** Social Mixer
- Company logo displayed on conference signage, print, and digital advertisements
- Recognition and invitation to speak, and/or branded video address (10 minutes total) during selected event
- Recognition in Conference daily newsletter
- 20x20 Exhibit Booth
- 6 Exhibitor conference registrations included (additional exhibit hall passes for booth staff available upon request)
- 20 tickets to Conference Welcome Reception **or** evening Mardi Gras Mixer (based on sponsorship selection)
- Recognition as a sponsor in the event press release
- 1 social media featured post



Sustainer Package – Breakfast or Luncheon Sponsor – \$35K

Three Sponsorships Opportunities Available

YOUR SPONSORSHIP AT WORK

Your investment supports the following:

- Presentation of the 2023 Membership Celebration Luncheon (Wednesday) **or** Leadership Luncheon (Thursday) **or** Hall of Fame Breakfast (Thursday)
- Outreach and development of future Aerospace Professionals through support of annual OBAP activities

OUR COMMITMENT

Celebrating our partnership:

- Presentation of the 2023 Membership Celebration Luncheon (Wednesday) **or** Leadership Luncheon (Thursday) **or** Hall of Fame Breakfast (Thursday)
- Company logo displayed on conference signage, print, and digital advertisements, and luncheon program
- Recognition and invitation to speak, and/or branded video address (10 minutes total) during selected event
- Recognition in Conference daily newsletter
- 20x20 Exhibit Booth
- 4 Exhibitor conference registrations included (additional exhibit hall passes for booth staff available upon request)
- 20 tickets to the Membership Celebration Luncheon **or** Leadership Luncheon **or** Hall of Fame Breakfast (based on sponsorship selection)
- Recognition as a sponsor in the event press release
- 1 social media featured post



Booster Package – Collegiate Series Sponsor – \$15K

Three Sponsorships Opportunities Available

YOUR SPONSORSHIP AT WORK

The Collegiate Series, now in its 12th year, is an incredible opportunity for students preparing to graduate and who are committed to pursuing a career in the industry. This year, our Collegiate Series will include:

- Professional Development Workshops led by industry experts
- Interaction with diverse aerospace professionals, gain insights, mentoring, and tips to navigate professional careers
- Techniques to master application, resume, and interview readiness
- Participation in mock interviews with recruiters from diverse areas of interest
- Tools to manage finances, stress levels and lead healthy lifestyles as pros
- Sessions on industry needs, requirements, and expectations within commercial airlines, government agencies, and the military
- Access to the Career Fair, Welcome Reception, Youth Luncheon, and Awards Gala

OUR COMMITMENT

Celebrating our partnership:

- Presenting sponsor designation for **one day** of the 2023 Collegiate Series and that day's Collegiate meals
- Company logo displayed on conference signage, print, and digital advertisements
- Opportunity to present recruiting material and/or educational content during the sponsored day
- Recognition in Conference daily newsletter
- 10x20 Exhibit Booth
- 3 Exhibitor Conference Registrations included (additional exhibit hall passes for booth staff available upon request)
- Recognition as a sponsor in the event press release
- 1 social media featured post



Developer Package – Industry Update Sponsor – \$20K

One Sponsorship Opportunity Available

YOUR SPONSORSHIP AT WORK

Your investment supports the following:

- Presentation of the 2023 Industry Update - key session focusing on important updates on the state of the industry
- Outreach and development of future Aerospace Professionals through support of annual OBAP activities

OUR COMMITMENT

Celebrating our partnership:

- Presenting sponsor designation for the 2023 Industry Update
- Invitation to provide brief company remarks during Industry Update
- Company logo displayed on conference signage, print, and digital advertisements
- Recognition in Conference daily newsletter
- 10x20 Exhibit Booth
- 3 Exhibitor conference registrations included (additional exhibit hall passes for booth staff available upon request)
- Recognition as a sponsor in the event press release
- 1 social media featured post



Developer Package – Development Session Sponsor – \$10K

Five Sponsorships Opportunities Available

YOUR SPONSORSHIP AT WORK

Your investment supports the following:

- Presentation of one of five development sessions or panel discussions (session selection offered based on contract signing date)
- Outreach and development of future Aerospace Professionals through support of annual OBAP activities

OUR COMMITMENT

Celebrating our partnership:

- Presenting sponsor one of five development sessions or panel discussions
- Invitation to provide brief company remarks, **or** speak as a panelist during sponsored session or panel
- Company logo displayed on conference signage, print, and digital advertisements
- Recognition in Conference daily newsletter
- 10x20 Exhibit Booth
- 2 Exhibitor conference registrations included (additional exhibit hall passes for booth staff available upon request)
- Recognition as a sponsor in the event press release
- 1 social media featured post



Developer Package – Transportation Sponsor – \$10K

YOUR SPONSORSHIP AT WORK

Your investment supports the following:

- Presentation of official conference shuttle for Thursday offsite event
- Opportunity to build powerful connections with attendees in a casual environment
- Outreach and development of future Aerospace Professionals through support of annual OBAP activities

OUR COMMITMENT

Celebrating our partnership:

- Presentation of official conference shuttle
- Company logo displayed on conference signage, print, and digital advertisements, and conference shuttles
- Recognition in Conference daily newsletter
- 10x20 Exhibit Booth
- 2 Exhibitor conference registrations included (additional exhibit hall passes for booth staff available upon request)
- Invitation to speak as a panelist during a brand-aligned panel (first come, first served)
- Recognition as a sponsor in the event press release
- 1 social media featured post

OBAP 2023 ANNUAL CONFERENCE

ADDITIONAL OPPORTUNITIES

Contributor Sponsor – Conference Bags and Lanyards - \$15K

YOUR SPONSORSHIP AT WORK

Sponsoring the OBAP Conference Bags & Lanyards is a great way to receive value and immediately connect with every attendee! Your logo will be featured on both the bag and lanyards and will be visible around the conference.

OUR COMMITMENT

Celebrating our partnership:

- Designation as Contributor Sponsor of the Conference Bags and Lanyards
- 10x10 exhibit hall booth
- Opportunity to provide a branded bag insert (at sponsor's expense)
- 2 Exhibitor Conference Registrations

Contributor Sponsor – Photobooth – \$12K

Three sponsorship opportunities available

YOUR SPONSORSHIP AT WORK

As sponsor of our photobooth at the Welcome Reception, offsite Mardi Gras Mixer, or Annual Awards Gala, every attendee will leave with a photo reminder of their time - and with custom branding, they'll learn your name too!

OUR COMMITMENT

Celebrating our partnership:

- Designation as Contributor Sponsor of the Photobooth
- 6' exhibit hall tabletop
- 2 Exhibitor Conference Registrations

Contributor Sponsor – Headshot Station – \$12K

YOUR SPONSORSHIP AT WORK

As sponsor of our headshot station, every attendee will have the opportunity to take a professional headshot - and they'll learn your name too!

OUR COMMITMENT

Celebrating our partnership:

- Designation as Contributor Sponsor of the Headshot station
- 6' exhibit hall tabletop
- 2 Exhibitor Conference Registrations



Patron Sponsor – Power Sponsor – \$10K

YOUR SPONSORSHIP AT WORK

The Power Sponsor provides the convenience of onsite wireless charging either with communal charger banks or individual branded power banks attendees can use again and again (cost of charging stations or power banks included in sponsorship).

OUR COMMITMENT

Celebrating our partnership:

- Designation as Patron Sponsor
- 2 Full Conference Registrations

Patron Sponsor – Connectivity Sponsor – \$10K

YOUR SPONSORSHIP AT WORK

The Connectivity Sponsor provides the convenience of onsite WiFi access while in the conference facility. Brand your sponsorship by making the coveted WiFi password your company name!

OUR COMMITMENT

Celebrating our partnership:

- Designation as Patron Sponsor
- 2 Full Conference Registrations



OBAP 2023 ANNUAL CONFERENCE

ADDITIONAL OPPORTUNITIES

Supporting Sponsorship – \$3K

YOUR SPONSORSHIP AT WORK

Funding from this sponsorship will support all OBAP programs and initiatives year-round.

OUR COMMITMENT

Celebrating our partnership:

- Designation as Supporting Sponsor
- Company name displayed on conference signage, print, and digital advertisements
- Recognition in Conference daily newsletter
- 2 Exhibitor Conference Registrations included

Friends of OBAP Sponsor – \$1K

YOUR SPONSORSHIP AT WORK

Friends of OBAP are individuals invested in the organization and its work and who would like to contribute to furthering the mission. Funding from this sponsorship will support all OBAP programs and initiatives.

OUR COMMITMENT

Celebrating our partnership:

- Designation as Friends of OBAP Sponsor
- Recognition in Conference daily newsletter

Conference Exhibitor Opportunities

Confirm your booth space by May 1, 2023. 20'x20' booths only available to level sponsors.

BOOTH SIZE	PRICE
6' Table	\$1000
10'x10'	\$2000
10'x20'	\$3500

Booth space fees increase after December 31, 2022



OBAP 2023 ANNUAL CONFERENCE

BENEFIT ADD-ONS

Elevate your conference sponsorship with engaging add-ons. Benefits must be purchased along with a sponsorship package.

New Member Orientation Sponsor* \$5,000
Welcome new OBAP by sponsoring the OBAP new member orientations.

Conference App Ads* \$3,500
Add your company information to the meeting agenda where attendees will go to check out the daily schedules.

Conference Commercial* \$2,000
Share your story! Create a 15-second commercial or showcase brand imagery to run daily on conference screens during the event.

Show Daily Ad* \$2,500
Connect your brand with conference attendees in the emailed show daily newsletter.

Conference Bag Insert* \$1,500
Ensure your company's information is in the hands of every participant by adding-on the Conference Bag Insert sponsorship to your package. All inserts must be provided at the sponsor's expense.

Elevated Branding Experience* \$5,000
Highlight your brand in a big way with upgraded event signage, branded table tent or participant handout, and branded giveaways (at sponsor's expense). Package must be added to Gala, luncheon, Youth Experience, social event, or session sponsorship.

* Denotes multiple available opportunities



OBAP 2023 PROGRAMS

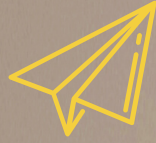
BUILDING THE WORKFORCE OF THE FUTURE

Founded in 1976, the Organization of Black Aerospace Professionals (OBAP) is a nonprofit organization dedicated to the education and advancement of minorities in all aviation and aerospace careers. OBAP's youth programs offer opportunities to inform and prepare aspiring aerospace professionals for their future careers.



- **Aerospace Professionals In Schools (APIS):** Through in-person and virtual classroom visits, APIS introduces youth to the limitless opportunities available in aerospace and aviation beginning at an early age.
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- **Girls LAUNCH:** Girls LAUNCH provides girls and women of all ages with interactive experiences and intimate conversations with female aerospace professionals to boost interest in the unlimited opportunities in aerospace.
- **Solo Flight Academy:** The OBAP Solo Flight Academy (SFA) is a two-week submersion in aviation training designed to excite and deepen exposure to opportunities in aviation, culminating in an unforgettable solo flight experience.
- **Scholarships:** Scholarships, made available through partnerships with key carriers and aerospace-related businesses, allow award recipients to advance or pursue diverse aerospace-related careers
- **Luke Weathers Flight Academy:** In 2018, OBAP launched the Lt. Col. Luke Weathers Jr. Flight Academy (LWFA) in Memphis, Tennessee. The Academy offers FAR 141 and 61 Flight training, UAV Pilot training, military rotor fixed-wing transition, Air Force candidate flight training, mentoring, and more.

With your support, OBAP can continue the programs and initiatives that have effectively led to positive and incredibly exciting change within aerospace for almost 50 years. Stay tuned for more opportunities to support the future of aviation through OBAP programs.



**THANK YOU
FOR YOUR CONSIDERATION**

A large, dark-colored airplane wing and landing gear are visible, extending from the right side of the frame towards the left. The wing is positioned horizontally, and the landing gear is visible below it. The background is a warm, orange-hued sky with a silhouette of a forest and mountains at the bottom.

FOR MORE INFORMATION
CONTACT

Haifa Baptiste

Director of Development

Email: hbaptiste@obap.org

EXHIBITOR/VENDOR BOOTH CONTRACT

Organization of Black Aerospace Professionals 2023 Conference
August 9 – 11, 2023 • Ernest N. Morial Convention Center • New Orleans, Louisiana

Organization of Black Aerospace Professionals (OBAP) reserves the right to assign Exhibit Booth space. Pre-Registration for space rental of a 10x10 Exhibit Booth is \$2500. If received after May 1, 2023, booth rental is \$3500. Refer questions to mtraino@obap.org.

We hereby agree to the rules and regulations of OBAP as set forth in this contract. In consideration for the use of exhibit space, we enclose a check or credit card number in the amount of \$_____ for the rental of _____ Booth(s). Full payment must accompany this contract. Cancellations of booth space will not be accepted after July 12, 2022. Notice of cancellation after July 12, 2023, obligates the exhibitor/vendor to pay 100% of the space rental fee. Cancellations must be in writing to info@obap.org.

EXHIBIT INFORMATION AND REGULATIONS

This section becomes a part of the executed contract between the Exhibitor and Organization of Black Aerospace Professionals (OBAP).

SPACE ASSIGNMENT

Please make your reservations prior to July 12, 2023. Notification that your space has been reserved will be returned to you after OBAP has confirmed your space assignment. Space is assigned on a first-come, first-served basis within each size category.

EXHIBIT BOOTH SIZE AND STRUCTURE

The baseline exhibit booth is a 10'x10' single space. Additional space is charged in multiples of the 10'x10' allocation. Space includes back wall, aisle posts and draperies. The back wall is 8' high with 3' side partitions. An identification sign will be included in each unit. Exhibit must be confined within the area of space issued to the exhibitor and cannot obstruct the view of the surrounding exhibits or exhibitors.

EXHIBIT SCHEDULE

Dates and times subject to change.

DAY, DATE	ACTIVITY	OPEN	CLOSE
Tuesday, Aug. 8	Setup	1PM	5PM
Wednesday, Aug. 9	Setup	8AM	10:30AM
	Ribbon Cutting	10AM	10:30AM
	Operating Hours	10:30AM	6PM
Thursday, Aug. 10	Operating Hours	9AM	6PM
Friday, Aug. 11	Operating Hours	9AM	2PM
	Breakdown	2PM	4PM

The Exhibit Hall will open on Wednesday, August 9, 2023, at 10:00 AM. All Exhibitors must be in place by 9:30 AM. Exhibitors will be permitted entrance into the exhibit area daily one hour prior to opening and forty-five minutes immediately after closing. Each exhibitor must maintain at least one attendant in his/her booth during hours of operation.

EXHIBIT EQUIPMENT AND FURNITURE

Shortly after exhibit space has been confirmed, exhibitors will receive an Exhibit Kit. For your convenience, order forms will be included in the kit. The Official Service Contractor will design an exhibit to your specification if requested. The order forms will offer rental of such items as furniture, electrical supplies, etc. The Exhibit Kit will also include information on Exhibit Handling and Labor Services. Two chairs, a table, and a wastebasket will be provided at no additional cost.

EXHIBITOR'S BADGES

Persons designated by Exhibit Booth Managers will be issued badges, which will authorize the person to enter the Exhibit Area one hour prior to opening and to remain for forty-five minutes after closing. Badges must be visible at all times.

LIABILITY OF

Organization of Black Aerospace Professionals (OBAP)

It is expressly agreed and understood between the Exhibitors and OBAP that OBAP shall be under no liability for loss of or damage to goods and property of Exhibitors. Nor shall OBAP be held liable for personal injuries to Exhibitors or Exhibitor's employees. Each Exhibitor, upon entering into this agreement, expressly releases OBAP from and agrees to hold OBAP harmless from all such actions. Under this Hold Harmless Clause Exhibitor further agrees to indemnify OBAP against any and all claims arising out of the negligent acts or omissions of the Exhibitor, its agents, or employees in the use of exhibit space. Exhibitor further warrants that they will obey all rules, regulations, and laws of the city of Phoenix, Arizona, and Sheraton Grand at Wild Horse Pass.

In addition to the conference security, OBAP will provide after-hour security in the Exhibit area. However, it is advisable to ensure that Exhibitors' employees are present during setup and dismantling. Valuable small articles subject to pilferage should be removed from booths during times when exhibitors are not present. No one is permitted to carry Exhibitor equipment, etc. out of the exhibit area during operating hours, unless they have a property pass signed by the manager and countersigned by an OBAP representative. Exhibitors are advised to carry insurance against damages, loss, fire, and theft.

MISCELLANEOUS REGULATIONS

Loudspeakers, phonographs, sound movies, and megaphones that interfere with adjoining exhibits are not permissible. Location of silent movies must not interfere with other Exhibitors or aisle space. All operators must conform to any regulations set forth by Sheraton Grand at Wild Horse Pass. All packing containers and wrapping paper are to be moved from the floor and stored under tables and behind displays.

Firms and their representatives not assigned exhibit spaces are prohibited from soliciting in the Exhibit area. Violators of this regulation will be promptly evicted from the area.

THANK YOU